

OUTSOURCING AS A STRATEGY TO REDUCE YOUR RESEARCH ADMINISTRATIVE BURDEN

MEET THE PRESENTERS



Rick Rohrbach, Managing Director

Rick leads Huron's Research Services team and has 25+ years of experience helping a variety of institutions improve the management of their research programs. He specializes in organizational design, performance improvement and technology selection and implementation.



Leah Guidry, Managing Director

Leah has 25+ years of experience working with healthcare systems, hospitals, academic medical centers, and physician groups. She advises clients on complex compliance issues and assists with government disclosure determinations and investigations.



Dan Gillespie, Director

Dan is a director in Huron's Research Services team and has 15+ years of experience deploying enterprise research automation solutions. He has worked as an architect and senior advisor on several Huron products including CTMS, IRB and IACUC.

AGENDA

1

Introduction

2

Research
Administration
Challenges

3

Research Office
Introduction

4

Demo

5

Q&A

ASK US YOUR QUESTIONS: LEVEL 3 CHAT

← Ask a Question

Enter a question
in this dialog area
at any time.



Chat with presenter

Type your question

Send



2

RESEARCH ADMINISTRATION CHALLENGES



ADMINISTRATIVE SUPPORT HAS BEEN IGNORED

- + Research administration is the most externally engaged of all administrative areas and ***often responsible for more than a third of the institution's budget and in some cases a much larger percentage of its discretionary funds.***
- + As the number and complexity of research programs increase, ***the capacity of administrative systems lags behind or is ignored*** until the lack of administrative support capacity becomes a drag on all research programs.
- + It is ***often viewed as being inadequate and not sufficiently responsive to provide faculty with a competitive advantage*** in their efforts to attract external funding or in the management of funded research programs.



RESEARCH ADMINISTRATION REMAINS A BURDEN TO INVESTIGATORS

+ A 2005 survey* found that principal investigators (PIs) of federally sponsored research projects spend, on average, **42 percent of their time on associated administrative tasks.**

FEDERAL DEMONSTRATION PARTNERSHIP (FDP)



**2012 Faculty Workload Survey
RESEARCH REPORT**

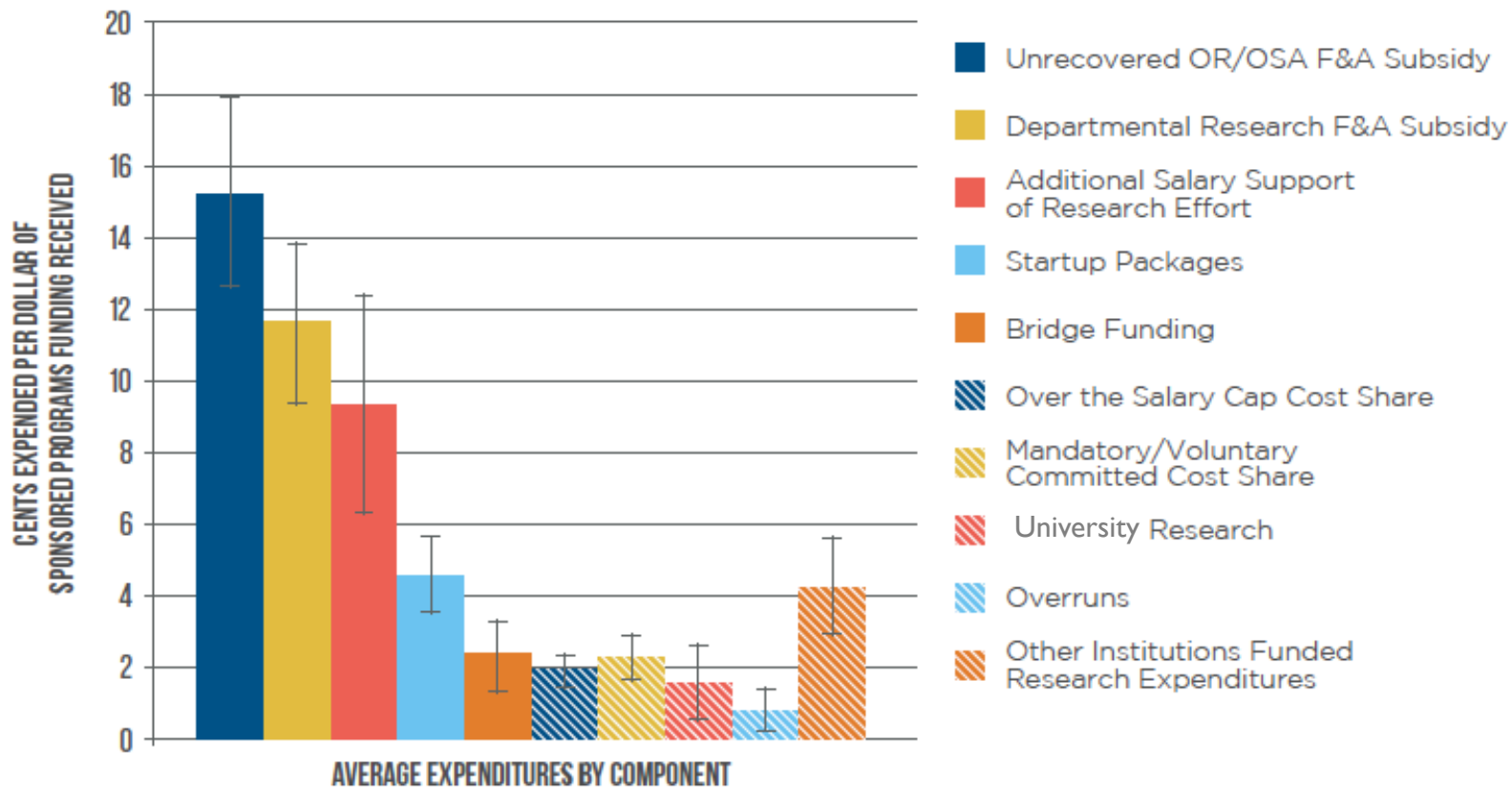
+ Seven years later, and despite collective Federal reform efforts, a 2012 survey** found the average **remained at 42 percent.**

* 2005 Federal Demonstration Partnership (FDP) survey

** 2012 Federal Demonstration Partnership (FDP) survey

FINANCIAL PRESSURES ARE IMPACTING RESEARCH PROGRAMS

INSTITUTIONAL RESEARCH EXPENDITURES BY INVESTMENT CATEGORY — BREAKDOWN OF THE \$0.53



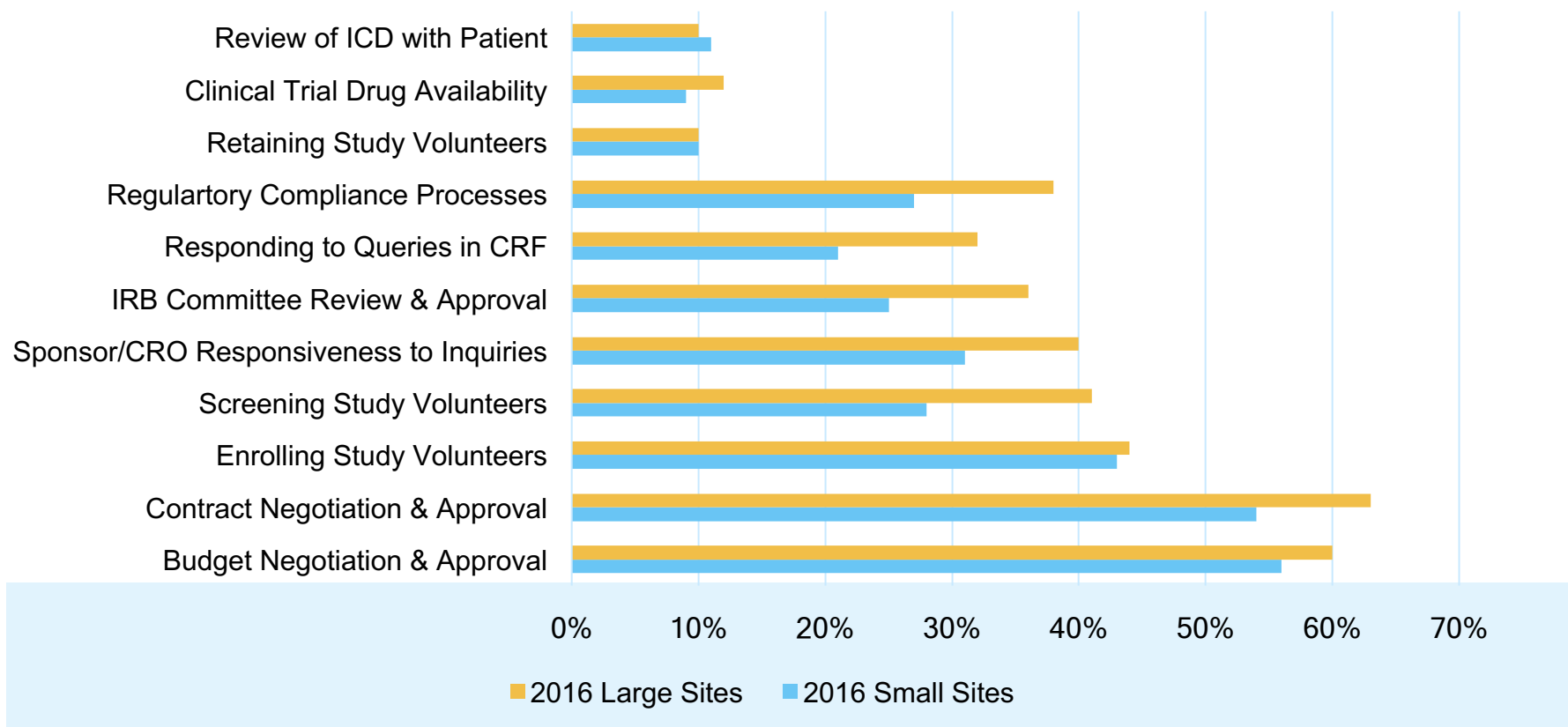
*Error bars represent 95% confidence intervals

FOR SMALLER SITES IT'S HARD TO JUSTIFY COST OF INFRASTRUCTURE

- + **99** Clinician-investigators (including residents & fellows)
- + **56** Departments conducting trials at XYZ (of which 18 are PARTNER)
- + **167** Open trials
- + **836** Enrollees
- + **47** Open trials that billed to external sponsors in FY2016
- + **\$518,735** Revenue from external sponsors in FY2016
- + **\$1,823,245** . . Cost of clinical research administration in FY2016

INEFFECTIVE PROCESSES FRUSTRATE PIs AND SPONSORS

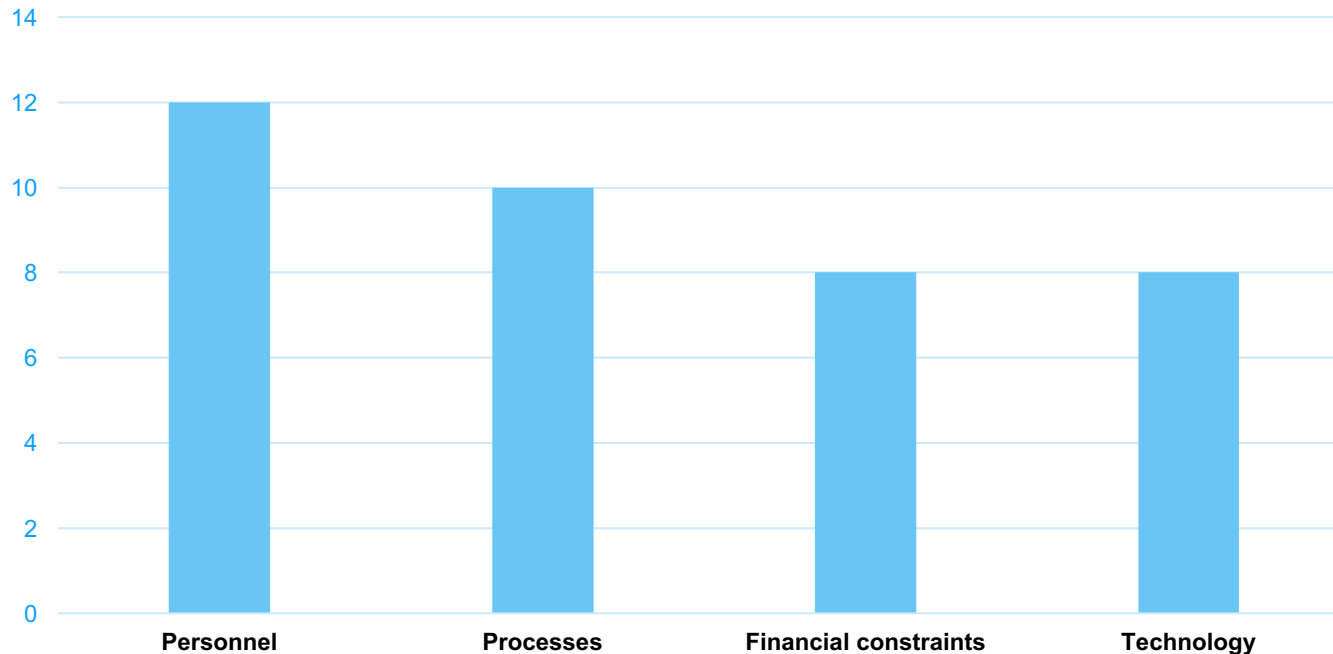
Greatest Causes of Delays



Source: Centerwatch; 2016 Financial & Operating Benchmarks for Large Investigative Sites and 2016 Financial & Operating Benchmarks for Small Investigative Sites

POLLING QUESTION 1

How does your institution's research burden compare to the FDP results?



3

RESEARCH OFFICE INTRODUCTION



RESEARCH OFFICE: AN ON-DEMAND OUTSOURCING SOLUTION

A **virtual** research administration solution
providing **financial, operational, and**
regulatory support services

RESEARCH OFFICE:

BACK OFFICE PRE- AND POST-AWARD ADMINISTRATION

Coverage Analysis	✓	Management Reporting	✓
Budget Development and Negotiation	✓	Financial Reporting	✓
Sponsor Invoicing	✓	PI Dashboards	✓
Charge Segregation	✓	Grant Submission Support	♦
Receivables Management	✓	Grant Closeout Assistance	♦
		Feasibility Assessment Support	♦

✓ - Included as part of service agreement

♦ - Coming soon

RESEARCH OFFICE: **BENEFITS**



Shifts the administrative, financial and regulatory burden of managing your research projects to our team of experienced professionals



Leverages Huron's dedicated team and proven processes for managing your research portfolio



Gain access to Huron's Research software solutions



Researchers, institutional leaders and others have access to robust reports and online dashboards



Provides a more reliable and scalable staffing model, eliminating service disruptions stemming from turnover and vacations

TECHNOLOGY INCLUDED MANAGEMENT & PI REPORTING TOOLS

The screenshot displays the Huron Research Office software interface. The top navigation bar includes the Huron logo, user information (Rick Rohrbach), and links to My Inbox, Projects, and Logoff. A "Need Help? Contact Support" button is also present. The main content area is titled "Project Space" and shows a project named "Pro00005006" with a status of "Awaiting Finalization".

Submitted: 12/16/2016
Principal Investigator: Jeffrey Dome
Primary Sponsor: National Cancer Institute
Other Sponsors: Organization

[Edit Project](#)
[Print Project](#)

Services for this submission

Name	SmartForm	Execute Activity	Owner	State	Final Document
Budget for National Cancer Institute (Primary Sponsor)	[Edit]	Next Steps	Lester, Khalea	Not Required	[Not Yet Available]
Coverage Analysis for CRS000000005	[Edit]	Next Steps	Lester, Khalea	Quality Review	[Not Yet Available]
Sponsor Agreement for National Cancer Institute	[Edit]	Next Steps	Lester, Khalea	Not Required	[Not Yet Available]

3 items page 1 of 1 10 / page

Summary Change Log Regulatory Information Clinical Information Financials Version History Upcoming Visits Documents Internal Documents Timesheets

PROJECT WORKFLOW

Draft Research Office Review Awaiting Finalization Complete

COVERAGE ANALYSIS DRAFTING

Not Started Assigned Initial Development Quality Review Client Review Complete

EXPERTISE, SERVICE AND STABILITY



EXPERTISE. Every member of Huron's Research Office team goes through an intensive proprietary training program before they ever work on your projects



EFFECTIVE QUALITY ASSURANCE. Our management team has extensive industry experience across all functional areas related to research administration



SERVICE ORIENTATION. Our team is evaluated on their ability to meet the service level commitments in our agreements



STABILITY. As part of a publicly traded company with a market cap of more than \$1 billion, Research Office has the financial strength and flexibility to grow with our customers





DEMO

Complete




CRS00000037

IRB2017-04-14

Services for this submission

Submitted: 3/15/2017
Active: 3/15/2017

Principal Investigator: [Timothy Dean](#)
Primary Sponsor: [Pfizer, Inc.](#)
Other Sponsors: [Organization](#)
[Edit Project ▾](#)
[Print Project](#)



Name	SmartForm	Execute Activity	Owner	State	Final Document
 Budget for Pfizer, Inc. (Primary Sponsor)	[View or Edit] ▾	[Execute Activity] ▾	Gillespie, Dan	Complete	Download: 3/15/2017 6:10 PM
 Coverage Analysis for CRS00000037	[View or Edit] ▾	[Execute Activity] ▾	Gillespie, Dan	Complete	Download: 3/15/2017 6:10 PM
 Sponsor Agreement for Pfizer, Inc.	[View or Edit] ▾	[Execute Activity] ▾	Gillespie, Dan	Contract Executed	Download: 3/15/2017 6:11 PM

3 items

◀ page 1 of 1 ▶

10 / page

Next Steps

 [Edit Documents](#)
 [Send Email](#)
 [Upload Internal Documents](#)
 [Log Public Comment](#)
 [Administration](#)
 [Copy Study](#)

Summary

History

Documents

Internal Documents

Financials

Timesheets

PROJECT WORKFLOW

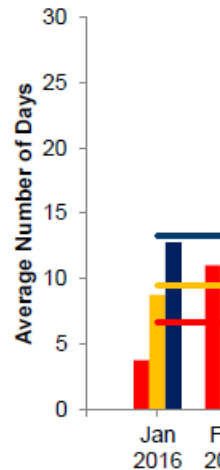


COVERAGE ANALYSIS DRAFTING

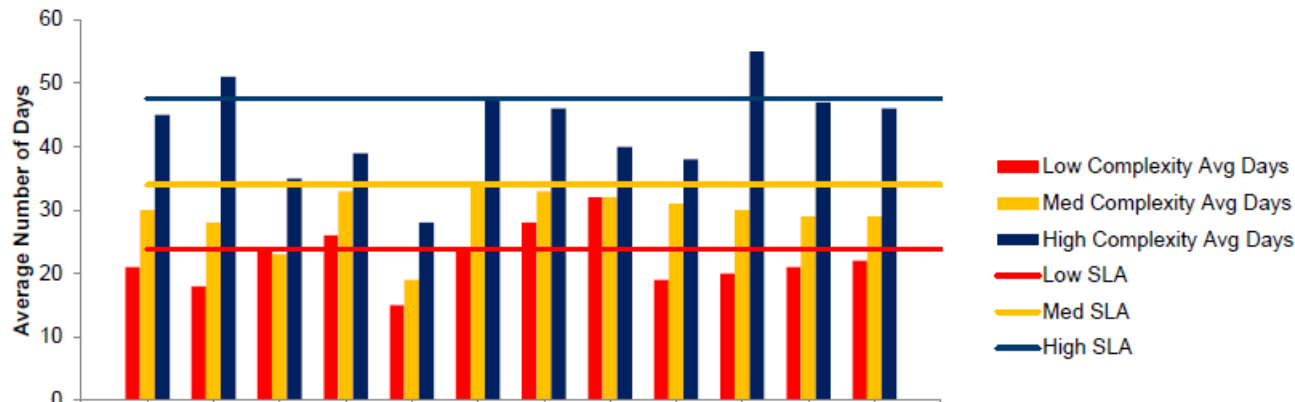


ADDITIONAL REPORTING

MCA Turnaround Report



Budget Turnaround Report

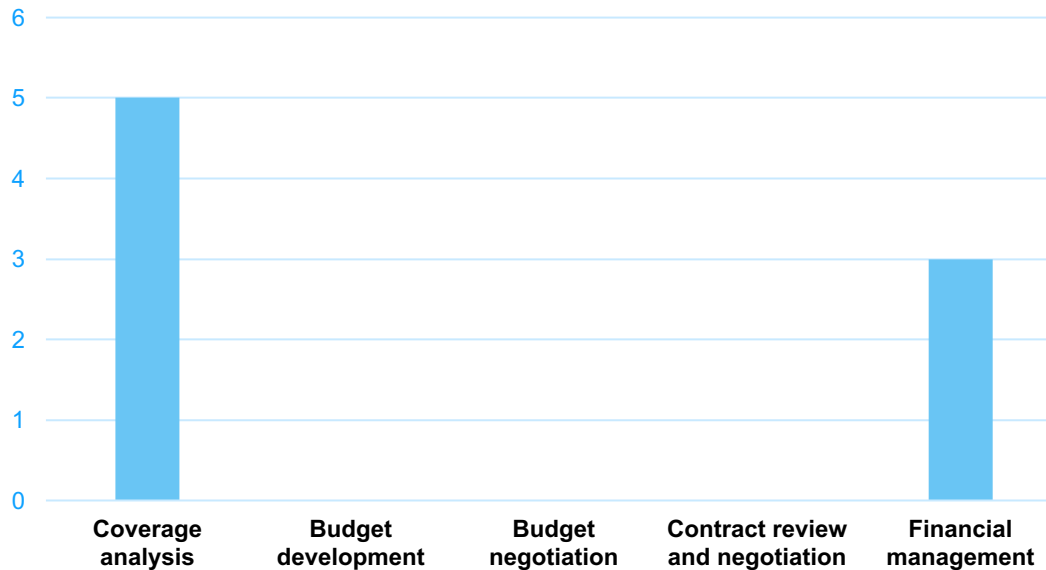


Total Number of Studies = 10
Average Number of Days = 7.4

ID	Study Name	PI Name	Study Coordinator Name	Research Admin Name	Submitted By	Current Owner	Client Name	Date Created	Date Completed	Total Days
1	Lipase XY2 Effects on CD4	John Gruder	Debrah Messie	Sheet.9 Alexander	Tim McDean	Ed Nigma	George Washin	6/3/2016	6/8/2016	5
2	Observational Study of Young Adults in Serbia Zone 5C	Jason Maximilion	Mark Beltran	Carmen Hader	Tim McDean	Ed Nigma	George Washin	6/11/2016	6/18/2016	7
3	Biomarker F35 Present in Tumor Cell 36b	Steve Lechitin	Steve Crosson	Susan Tolin	Tim McDean	Oliver Queen	George Washin	6/1/2016	6/4/2016	3
4	Dynamite Effects on male Mice 3x9423	Stacy McMullent	Karen Walkley	Ray Tesh	Tim McDean	Oliver Queen	George Washin	6/22/2016	6/23/2016	1.25
5	Tripase HJD Effects on CD4	John Gruder	Debrah Messie	Usmaail Rihad	Bill Bosby	Jonathan Kent	Froedtert Health	6/15/2016	6/25/2016	10
6	Observational Study of Mals Adults in Columbia Zone 3A	Jason Maximilion	Mark Beltran	Ida Rain	Bill Bosby	Jonathan Kent	Froedtert Health	6/14/2016	6/20/2016	6
7	Biomarker G23 Present in Tumor Cell 9348ay	Steve Lechitin	Steve Crosson	Gary Tracy	Abby McAdams	Jonathan Kent	Hospital of Heal	6/5/2016	6/12/2016	7
8	Fiberglass Effects on male gerbils D23	Stacy McMullent	Karen Walkley	Will Bingham	Abby McAdams	Ed Nigma	Hospital of Heal	6/6/2016	6/8/2016	2
9	Biochemical Assay of Purple Carrots in Biodome 77	John Gruder	Debrah Messie	Hugo Vail	Abby McAdams	Oliver Queen	Hospital of Heal	6/10/2016	6/25/2016	15
10	Triglyceride breakdown in CONH2 compound mixture	Jason Maximilion	Mark Beltran	Nancy Chervain	Meena Teva	Oliver Queen	Froedtert Health	6/28/2016	7/16/2016	18

POLLING QUESTION 2

How big an impact do locally imposed rules have on research burden at your organization?



An aerial, high-angle photograph of a busy city street intersection. Tall, modern buildings with grid-like window patterns surround the street. The street has multiple lanes with white lane markings and crosswalks. Several vehicles, including yellow taxis, white vans, and cars, are visible on the road. The word "ONE WAY" is painted on the pavement in several locations. The word "QUESTIONS?" is overlaid in large, bold, blue capital letters across the center of the image.

QUESTIONS?

STAY CONNECTED:

- Rick Rohrbach, Managing Director
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- Leah Guidry, Managing Director
lguidry@huronconsultinggroup.com
- Visit www.huronconsultinggroup.com/researchoffice
for up-to-date resources and information



THANK YOU