



**WINNING STRATEGIES  
FOR RESEARCH  
APPLICATION  
ADOPTION  
WHEN SUCCESS IS  
THE ONLY OPTION**



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# PRESENTERS

1

**Josh Bisetti**

**Title?**

University of Washington

4

**Sally Thompson-Iritani**

**DVM/PhD/CPIA – Director**  
UW Office of Animal Welfare

2

**Heather Rieck**

**Title?**

University of Washington

5

**Scott Weinstein** Client  
**Services Manager**

Huron Research Solutions

3

**Sarah L. Starr**

**Program Operations**

**Specialist**

UW OAW

6

**Gary Whitney**  
**Managing Director**

Huron Research Solutions

# ASK US YOUR QUESTIONS: LEVEL 3 CHAT PANEL

← Ask a Question



 HURON | WEB MEETING

Enter a question  
in this dialog  
area at any time.

Chat with presenter

Send

# JOIN THE CONVERSATION!

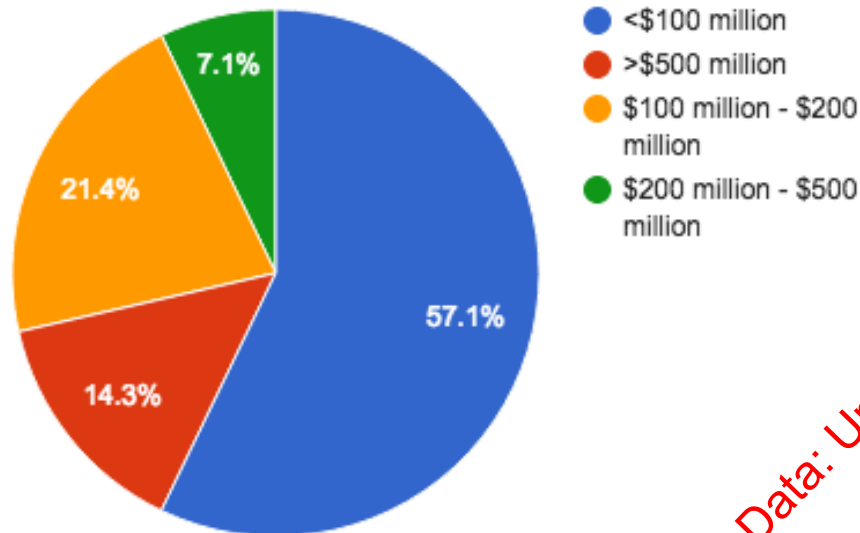


#HuronResearchSuite

Keep the conversation going during and after the webinar.

# WHO IS ATTENDING THE WEBINAR TODAY?

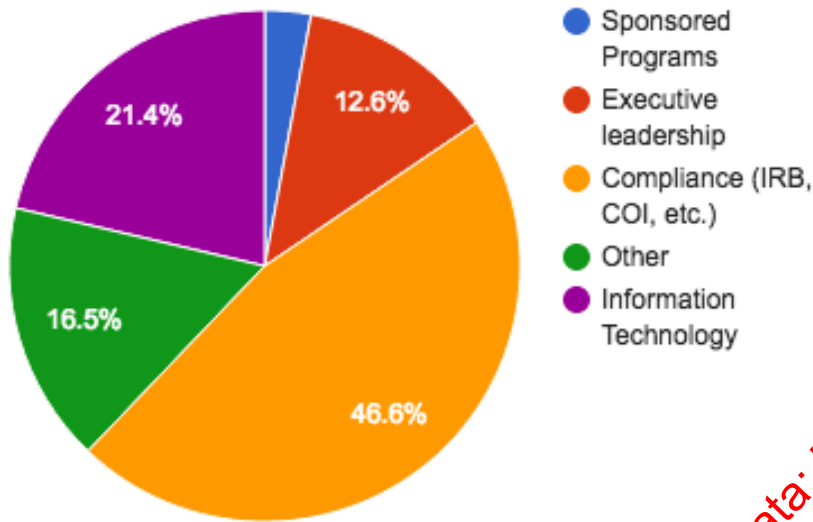
What level were your research expenditures last year?



Sample Data: Update with Final Registration Data

# WHO IS ATTENDING THE WEBINAR TODAY?

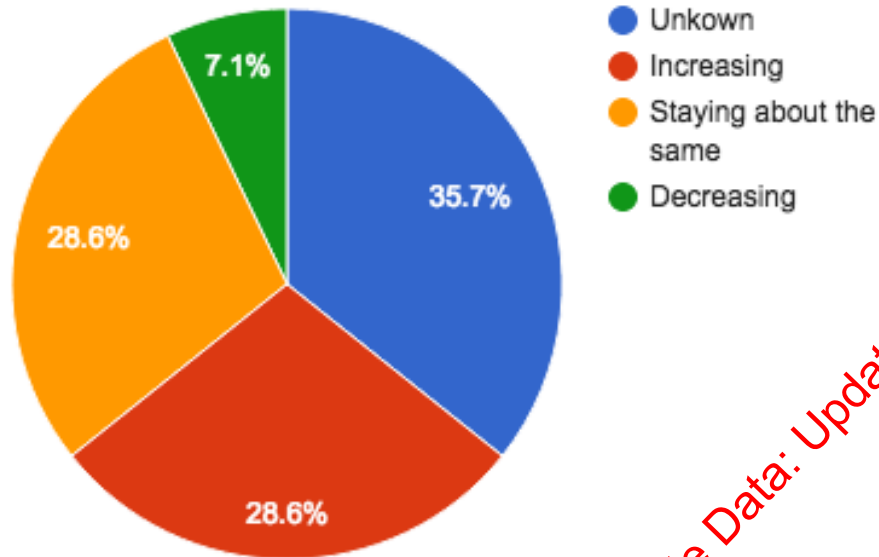
What is your primary job function?



Sample Data: Update with Final Registration Data

# WHO IS ATTENDING THE WEBINAR TODAY?

What is the trend for research funding at your institution?



Sample Data: Update with Final Registration Data



# POLLING QUESTION

Has your organization ever had a failed software implementation?

1 YES

2 NO

3 UNKNOWN



1

# BUILDING HIGH FUNCTION CROSS-ORGANIZATIONAL TEAMS



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# THE UW IRB EXPERIENCE

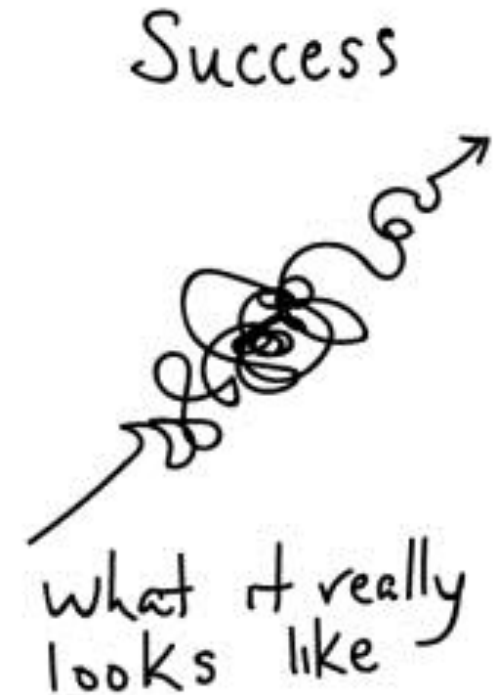
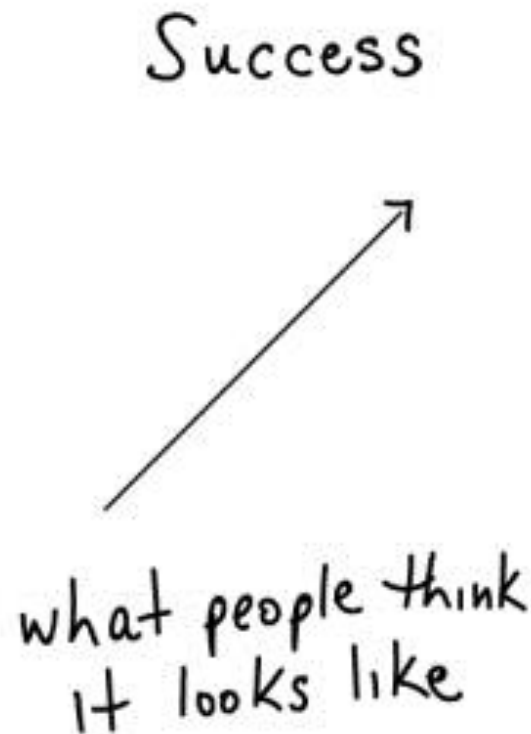
## SUCCESS FACTORS FROM THE FUNCTIONAL SIDE

HEATHER RIECK  
JOSH BISETTI



# UW IRB OUTLINE

- + Background
- + Challenges
- + UW Factors for successfully building bridges

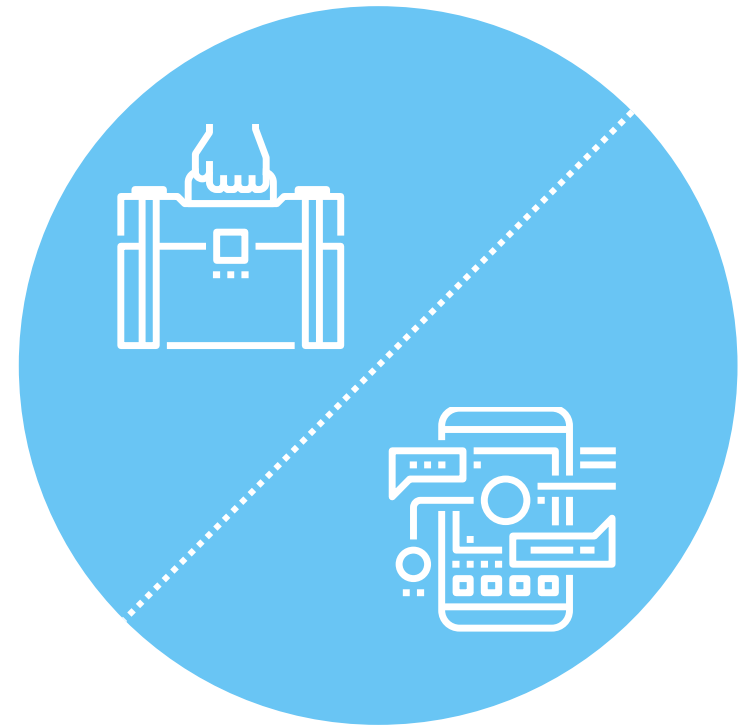


# WEE BIT O' BACKGROUND

- + Our perspective is on the functional side
  - UW: Project Managers, BSA, Data and Metrics Specialist, Information Manager, Trainer, Product Manager
  - Huron: Project Manager, Technical Consultant(s), Hosting Services
- + We chose to rely on Huron Professional Services:
  - UW discovery
    - No existing software in our business
    - Hard to find developers
- + We consider our implementation a success!

# CHALLENGES!

- + Tends to be a 'dividing line' between tech and business teams
- + Physical distance
- + Language
  - Institutional
  - Technical vs. Operations
- + Larger project team of about 8-10 Huron/UW people
  - 3-4 Project Managers
- + Mix of expertise





# POLLING QUESTION

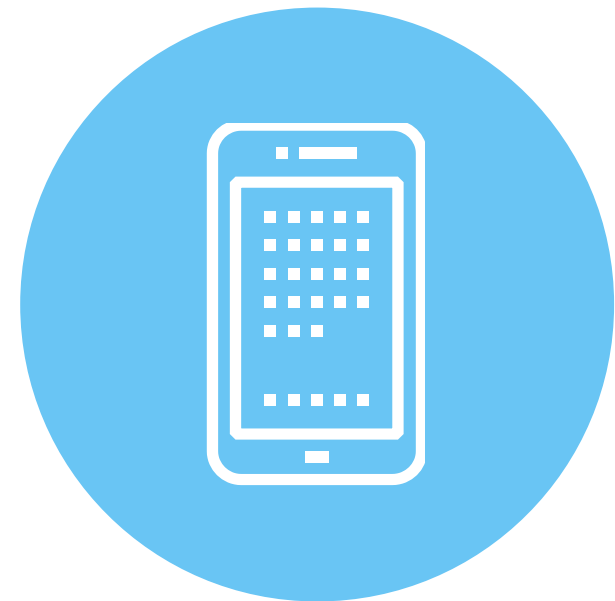
Which best describes the integration between your functional and technical teams?

- 1 We are well integrated and operate as “one”
- 2 We do ok, but there is room for improvement
- 3 We have distinct silos with limited collaboration
- 4 Unknown



# SUCCESS FACTOR: COMMUNICATION

- + Daily standups with video
  - + Engage reviews 1-2x a week
  - + Project team meetings 2-4x a month
- 
- Frequent phone calls
  - CLEARLY documented business requests



# SUCCESS FACTOR: INCLUSIVITY

- + Everyone has a seat at the table
- + Technical Consultant (Joe!) leads our engage reviews
- + TC's input sought and strongly weighted
- + Mentoring sessions for UW





# POLLING QUESTION

What best describes your relationships with your software vendors?

- 1 They are in integral part of our teams
- 2 We leverage them where it makes sense
- 3 We only engage them when we absolutely have to
- 4 Unknown



# SUCCESS FACTOR: ROLE EMPATHY

- + Emphasis on mutual goals
- + Defining the business case and technical specifications for each issue
  - Understanding constraints and motivations around a problem
  - Taking responsibility for the team's understanding of each issue



# TAKEAWAYS

- + Err on the side of more interaction (OVER-communicate)
- + Prioritize relationship-building
- + Keep the bigger picture in mind at all times
- + Take accountability for others' understanding
- + Assume positive intent!

# 2

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# CREATING A CULTURE OF POSITIVE CHANGE



# UW IACUC OUTLINE

- + Learn about the University of Washington's approach to creating a culture of positive change.
- + Challenges
- + Embrace your elephant!

***Goal: Share new ideas and an excitement about how to more effectively prepare for change at your organization.***



# WHAT'S THE **BIG DEAL** ABOUT CHANGE?

## Simple in Principle:

- New information provided → Acknowledge and adjust

“Go that way, really fast. If something gets in your way, Turn!”

– Charles De Mar

## Difficult in reality:

- New information provided → Ignore – Resist – Tremble in Fear – Delay – Avoid → Acknowledge and adjust

“The only thing we have to fear is fear itself.... and change!”

– Franklin D. Roosevelt (poetic license taken)

# CHALLENGES



# FIRST STEPS



Figure out the  
landscape

Prepare for  
**REACTIONS**



Recognize  
what is working

What is **GOOD**



Establish  
momentum

Make it  
**NORMAL**

# WIIFM?

- + **WIIFM?** What's in it for me?
- + **Start small to build momentum, confidence, and trust – people *will* notice.**



# POLLING QUESTION

Who is most resistant to change at your organization?

- 1 Institutional Leadership
- 2 Research Admin Leadership
- 3 Research Admin Staff
- 4 Researchers
- 5 Unknown



# CHANGE IS GOOD

- + Transforming OAW's culture – started internally
- + Practice makes perfect
- + Good communication is key



# EMBRACE YOUR ELEPHANT

## 1. Recognize your Elephant

What are the challenges that hold your back?

## 2. Own your Elephant

Take ownership of those weaknesses that cause your challenges.

## 3. Transform your Elephant

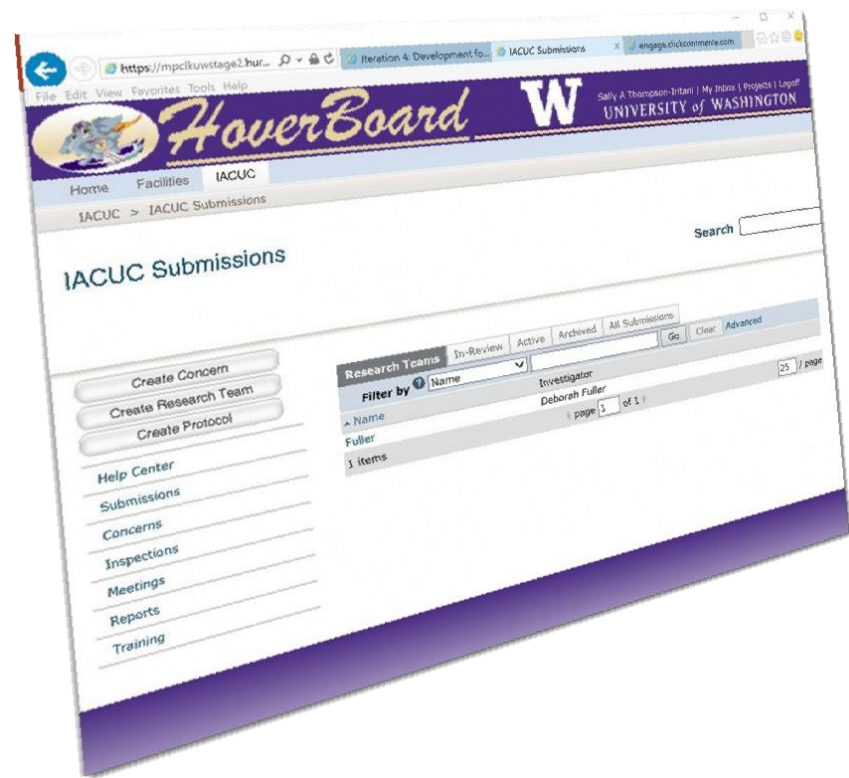
Make the changes necessary to address and solve your challenges!

## 4. Move your Elephant

1 Footnote goes here  
2 Footnote goes here  
3 Footnote goes here

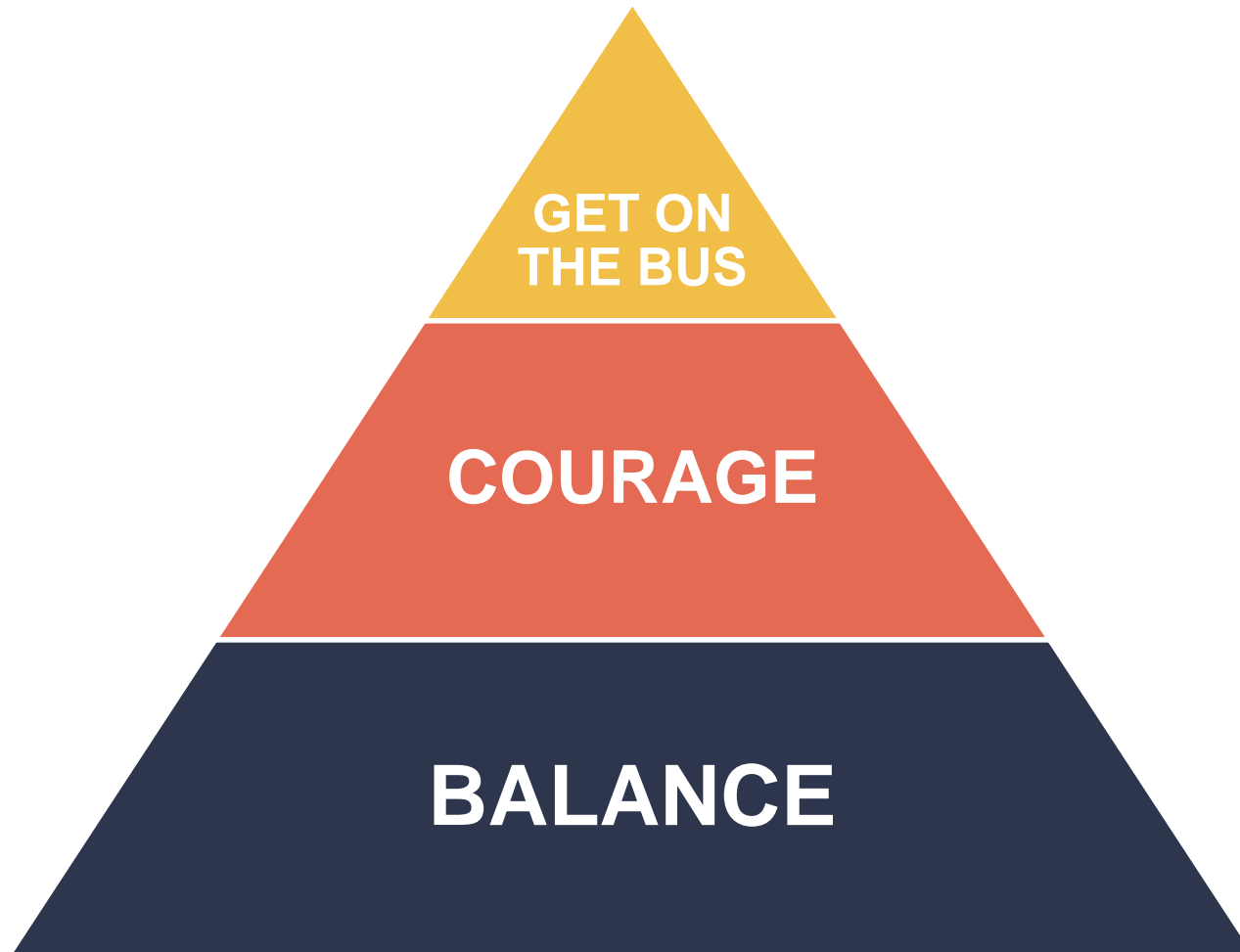
# SO HOW DID WE MOVE OUR ELEPHANT?

- + Hoverboard!
- + Identify Champions
- + Acknowledge pain points





# OAW TEAM CULTURE



# POLLING QUESTION

Do you have a formal change management function?

1

YES

2

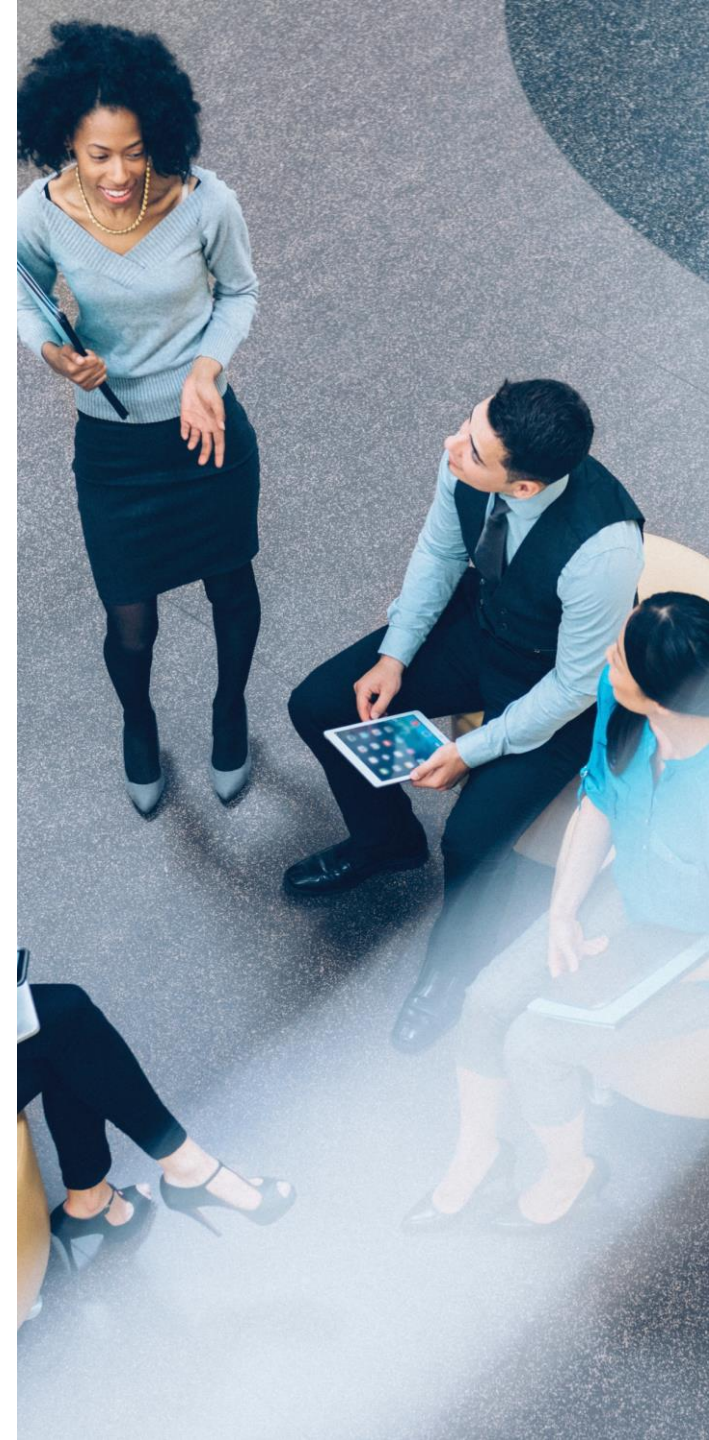
NO

3

We are building one

4

Unknown



# CONCLUSION

- + Change is uncomfortable, uncertain, scary... and so we tend to avoid it.
- + Whether we like it or not, change is going to happen.
- + So how can we minimize the risks and stay in control?

*Embrace it – Plan for it – Cultivate a positive attitude.*

*In essence:*

## Create a Culture of Positive Change



An aerial, high-angle photograph of a city street intersection. The street is wide with multiple lanes, and several cars are visible, including a prominent yellow taxi. The surrounding buildings are tall and modern, with a grid-like facade. The overall scene is brightly lit, suggesting daytime. A semi-transparent white banner is overlaid across the middle of the image, containing the word "QUESTIONS?".

# QUESTIONS?



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**THANK YOU**

