

# Preparing for the Cloud



**Bill Cronin, Managing Director**

Bill has 20 years of consulting experience specializing in enterprise resource planning (ERP). Bill's expertise helps higher education clients improve administrative processes and systems and realize savings through implementing Workday Cloud solutions.



**Joy Walton, Managing Director**

Joy assists colleges, universities, and research institutions with projects related to information systems design and implementation, research administration, and operational improvement.



## Higher Education

Huron's education practice works with public and private research universities, academic medical centers and independent research foundations of all sizes in virtually every core business function. Our team's focus on performance improvement provides institutions with comprehensive strategic, operational, and technology solutions that enable our clients to succeed and thrive in this new era of change.



## Life Sciences

Huron Life Sciences bridges the process of scientific discovery and sustainable business model creation with strategies that reduce the risks associated with regulatory and government scrutiny that ensure the company's success and improve the lives of patients. Our clients range in size from large global companies to boutique firms and include pharmaceutical companies and device manufacturers, as well as the private equity, law firms and other organizations that support the life sciences industry.



## Healthcare

Huron Healthcare is the market leader in providing integrated performance improvement solutions to hospitals and healthcare organizations. By partnering with clients, the practice delivers solutions that improve quality, increase revenue, reduce expenses, and increase physician, patient, and employee satisfaction across the healthcare enterprise. Huron Healthcare's primary service lines include: Clinical Operations, Strategy, Clinical Documentation Improvement, Human Resources, Information Technology, Labor, Non-Labor, Perioperative, Physician and Revenue Cycle.



## Legal

Huron Legal focuses on strategic and management consulting, cost management, and information governance, including matter management, records management, contract management, document review, and discovery services. Included in this segment's offerings is our Integrated Analytics and V3locity solutions, which are designed to deliver an innovative, comprehensive process resulting in more affordable and predictable discovery costs.



## Business Advisory

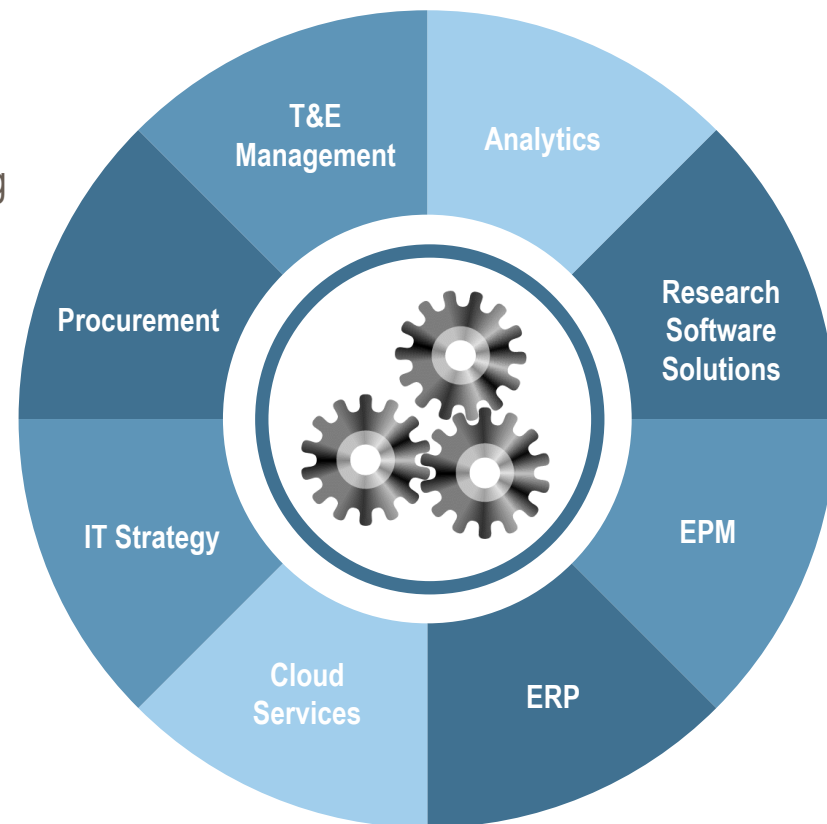
Huron Business Advisory resolves complex business issues and enhances value.

# Huron Technology

Over 100 large-scale engagements

Huron's technology solutions are **uniquely designed** to improve business performance and management reporting for universities, academic medical centers, and healthcare systems.

We assist institutions through successful **technology transformation** and implementations across a wide variety of large, complex initiatives through collaboration – by **working side by side** with our clients, sharing accountability, transferring knowledge, and helping transform the culture to **embrace and sustain lasting change**.



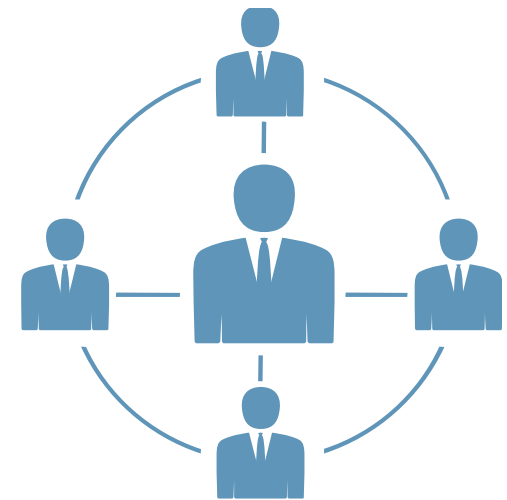
# Are You Ready for Workday

- Is a costly, on-premise upgrade in your future?
- Is the business case/ROI positive?
- Is your organization ready for a move to the cloud?
- Does the project support the strategy of your organization?
- Are current requirements understood and has the ERP roadmap outlined?
- Do you have an established program governance process in place?
- Is the current state of your integrations and systems mapped?
- Have you outlined future state options for service delivery with a cloud model?



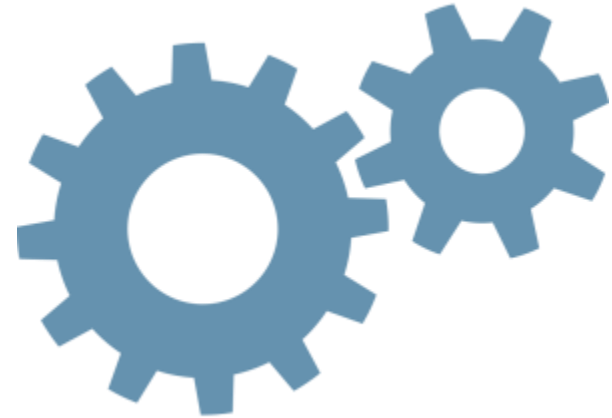
# Workday Advantages

- Intuitive. Simple.
- Subscription per seat and/or module
- Lower implementation cost and total cost of ownership
- No hardware/software required
- New features released twice a year, with weekly and ad hoc updates
- “The Power of One” code line—Workday customers are always on the same, current release
- Continual development model; Workday collaborates with customers to develop new functionality
- Robust reporting capabilities
- Iterative methodology approach



# Implementation Considerations

- Implementations can have shorter timelines than with other ERP systems— with solid planning and executive sponsorship
- Governance and the ability to make decisions is key
- The Workday ecosystem is growing therefore resource planning with your implementation partner is critical
- Engaging your stakeholders in design and change management activities is vital to success when implementing forward-thinking technology and business processes



# Huron Higher Education Workday Practice

## Our Technology Solutions

### Workday Implementation Services

- Human Capital Management
- Financial Management
- Grants Management
- Change Management
- Program and Project Management
- Student Services Roadmap & Strategy
- Workday Student

### Enterprise Technology Solutions

- Business Process Transformation
- Cloud Assessments, Value Realization and ROI
- Research Administration/Software Solutions
- System Selection and Solution Roadmap





## Four Practical Ways to Prepare Your Institution for the Cloud

### Build a case for change

- Focus on savings associated with legacy maintenance, ERP upgrades, and improved service delivery and operations

### Create an actionable plan

- Based on an assessment of current business requirements and existing pain points, develop a roadmap of your desired future strategy

### Align with leadership

- Identify your implementation resources and areas of complexity; confirm executive support for the change

### Build an operating structure

- Define the governance, resources needed, scope, timeline and budget needed for your transition

# Questions?

**For additional information, contact:**

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